

Senior Relationship Manager - Private Banking

- **Reputable International Private Bank**
- **Affluent Clientele**
- **Attractive Remuneration Package**

Our client is a global leading Private Bank and they are accelerating the growth of its business in Asia. Now they are looking for an exceptional Relationship Manager to join their diverse team contributing their growth.

The incumbent will report to the Vice President

Responsibilities:

- Develop and maintain prestige client portfolio and build strong client relationship
- Achieve assigned sales revenue targets through proactive cross selling of banking, investment and wealth management products.
- Keep abreast of the latest market intelligence and Best Practices within the banking industry
- Retain and develop a sizable team of RMs to achieve team goals

Requirements:

- At least 5 years relevant working experience in private banking, preferably with a Top-tier banking, asset and wealth management companies
- Solid track record dealing with High Net Worth clients and potentially with an existing AUM at USD\$10mio+ in place
- Excellent communication skills with good command in English, Cantonese and Mandarin
- Independent, detailed-minded, result-oriented and high control sensitivity

Candidates with less experience will be considered as **Relationship Manager**.

To apply, please forward your resume to gody.lui@gsiconsultants.com.hk or contact **Gody Lui** at +852 3755 5488. All applications will be treated with strict confidentiality. Only short-listed candidates will be notified.