

Associate Director/Director – Universal Life Specialist

- **Lead International Group with Risk Management**
- **Strive For Excellence**
- **Excellent Career Development**

Our client is a leading international group of Risk Specialists and Workforce productivity solutions. They are accelerating the growth of its business in the Region. They are looking to add a professional expertise to their diverse team contributing their growth.

The incumbent will directly reporting to the MD.

Responsibilities:

- Act as “External Universal Life Specialist” to Private Bankers
- Working closely with Private Banks to introduce offshore universal life insurance to HNW clients
- Liaise with insurer to smoothen the progress of policies applications and completion
- Maximize revenue potential by developing leads and prospects within the assigned portfolio

Requirements:

- University degree in any disciplines
- Minimum 8 years relevant experience with solid track record dealing with Ultra HNW or HNW market
- Solid experience in Trust and Life Insurance
- Excellent interpersonal, analytical, influential and stress management skills
- Superb communication skills in both Putonghua, Cantonese and English

To apply, please forward your resume quoting job reference no. GSI8872 to jackson.kwan@gsiconsultants.com.hk or contact **Jackson Kwan** at **+852 3755 5411**. All applications will be treated with strict confidentiality. Only short-listed candidates will be notified.