

## Business Manager – Bancassurance Development

- **Top Rank Financial Group**
- **Dynamic Team Culture**
- **Excellent Remuneration Package**

Our client is a top rank global leading organization in wealth management and financial protection. To cope with their continuous growth of business, they are now seeking for a bancassurance specialist to join their dynamic team.

The incumbent will directly report the Head of Sales Development.

### Responsibilities:

- Provide comprehensive supporting services to distributors including sales advice, on-going training program and coaching needs
- Support the Channel head in driving business performance and sales target to achieve both organizational goals
- Enhance and strengthen the business relationship with business partners
- Uplifting producers' competency by delivering tailor made training to customized needs

### Requirements:

- University degree in any disciplines
- 10 years experience in bancassurance sales and distribution management
- Solid track record in developing and delivering sales training programs for distributors
- Strong organizing, planning, interpersonal and coaching skills
- Excellent communication and presentation skills in both Chinese and English

To apply, please forward your resume quoting job reference no. GSI8726 to [sam.fong@gsiconsultants.com.hk](mailto:sam.fong@gsiconsultants.com.hk) or contact **Sam Fong** at +852 3755 5466. All applications will be treated with strict confidentiality. Only short-listed candidates will be notified