

Senior Business Development Manager – Bancassurance

- **Top Tier General Insurance Company**
- **Great Career Exposure and Progression**
- **Competitive Package**

Our client is a leading international life insurance company with expanding presence in the Asia Pacific region. They are now looking for potential candidates with enthusiastic, quality and strong leadership professional to cope with their rapidly expanding business in the market.

The Incumbent will report to Head of Business Development.

Responsibilities:

- Build and maintain good relationship with intermediates and business partners.
- Familiar with all aspects of marketing and implementation of product marketing initiatives in a timely and cost effective manner.
- Stimulates high levels of individual and team performance by creating a team oriented environment.
- Sales support for bank's staff to boost channel sales
- Monitor underwriting trends and result of portfolio to ensure profitable results

Requirements:

- University graduate in any disciplines.
- Minimum 8 years' experience in business development of general insurance.
- Professional qualification including ANZIIF, ACII, or All is highly preferred.
- Excellence communication skills in both English and Chinese.
- Candidates with less experience will consider as Manager.

To apply, please forward your resume quoting job reference no. GSI 8206to jackson.kwan@giconsultants.com.hk or contact **Jackson Kwan** at +852 3755 5411. All applications will be treated with strict confidentiality. Only short-listed candidates will be notified.