

Director of Sales – Property Developer

- Property Developer Giant
- Dynamic Team
- HKD1.2M+ Per Annum

Our client is a leading property developer with diversified business portfolio. With continuous expansion to strengthen their existing team in the market, they are now looking for a seasoned professional to head up their dynamic team.

The incumbent will report to the Chairman.

Responsibilities

- Lead a team and formulate sales strategy including selling and pricing strategies of new property projects to achieve the group's bottom line targets
- Conduct research on market transactions and implement the sale procedures for the team
- Drive business opportunity and develop new clientele by understanding and explaining in detail on various issues
- Manage a diverse portfolio of properties and deliver projects during pre launch stages

Requirements

- Bachelor degree holder in Business Administration or related discipline
- At least 10 years experience in property sales and 8 years' in managerial level, property developer is an advantage
- Strong commercial acumen with solid knowledge of the property market and government policies
- Proficient in both written and spoken English and Chinese
- Self motivated, good communication and managerial skills

To apply, please forward your resume quoting reference number **GSI1808** to jacob.lau@gsiconsultants.com.hk or contact **Jacob Lau** at +852 3755 5422. All applications will be treated with strict confidentiality. Only short-listed candidates will be notified.