

Senior Sales Manager – Global IP Backbone

- **Top Tier Telecom Companies**
- **Fortune 500 & Diversified Working Environment**
- **Good Career Prospect**

Our client is a global key player and also a Fortune 500 Corporation in telecommunications industries which distributing innovative products that set the market trend in the past few decades. With a rapid expansion, they are now seeking for a high calibre candidate to join their sales teams.

The incumbent will report to Sales Director, Asia Pacific.

Responsibilities:

- Develop and manage all Hong Kong **Global IP Transit** and **wholesale bandwidth** customers
- Maintain excellent relationships with other carriers/ISP/ICT and partners
- Deliver the services smoothly in accordance with our global commitments to customers
- Work closely with consultants to compose the best solution to meet customers' Global IP and international network requirements
- To support team head to develop new business models, marketing strategies and sales plans.

Requirements:

- Bachelor degree in IT or Telecommunications Management is preferred
- Minimum 3 years related business experience in Global IP backbone and bandwidth services
- Able to maintain and development carrier relationships with other carriers/ISP/ICT and partners;
- Possess excellent presentation skills;
- Good communication skill in both written and spoken English and Chinese.

To apply, please forward your resume to ivan.lui@gsiconsultants.com.hk or contact **Ivan Lui** at +852 3755 5499. All applications will be treated with strict confidentiality. Only short-listed candidates will be notified.