

Associate Director, Residential Leasing

- **International Consultancy**
- **Luxury Residential Portfolio**
- **Unparalleled Package And Bonus Scheme**

Our client is a major player in the International Real Estate Consultancy platform with extensive business coverage all over the world. They represent the sale & marketing of luxury residential properties and prestige commercial complexes. To cope with their rapid expansion, they are now looking for an experienced professional to join and run their leasing department.

The incumbent will report to the Director of Leasing.

Responsibilities:

- Drive the group's leasing business by setting annual income targets and developing the relevant leasing strategies
- Leading a sizable team of leasing professionals and manage an extensive portfolio of luxury residential properties
- Manage tenancy administration and co-ordinate with property management team to ensure quality services for tenants
- Be aware of leasing trends and formulate profit-generating initiatives, actively maintain good relations with tenants and establish strong connections with landlords
- Work closely with marketing and promotions teams to launch quality promotional programs

Requirements:

- Tertiary education in any disciplines
- Minimum 15 years relevant experience preferably gained in a leading property developer or real estate agency
- Strong marketing sense and good understanding of HK leasing trends
- A passion to succeed and meet exceptional targets
- Excellent spoken and written English and Chinese

To apply, please forward your resume quoting job reference no GSI 8710 to resume@gsiconsultants.com.hk or contact

Ade Wong at +852 3755 5400. All applications will be treated with strict confidentiality. Only short-listed candidates will be notified.