

Relationship Manager (Affluent Banking)

Our client, a leading bank, is looking for suitable candidates to join their expanding team as a Relationship Manager (Affluent Banking)

Responsibilities include:

- Work with clients to manage and increase wealth together
- Provide insights and wealth solutions that are tailored to each individual
- Proactively cross sell banking, investment and wealth management products to new and existing clients
- Provide information, drive initiatives and consistently improve the level of customer service to clients

Job Requirements:

- Diploma / Degree holder
- At least 3 years of sales experience in Investment and Wealth Management products
- Have a proven track record in Wealth Management
- Enjoy meeting sales revenue targets
- Results and sales target oriented
- Excellent communication skills
- Enjoy meeting new people

Interested candidates, please send a copy of your resume in MS Word Format to audrey.lee@gsiconsultants.com . We regret that only shortlisted candidates will be contacted.